



CROSSROADS RMC

infor | Partner Network

CONSULTING / INTEGRATION & ENHANCEMENT

Make Your ERP Do Exactly What Your Business Needs

Your ERP is the heart of your manufacturing business. Integrating it with the other software tools you use every day, whether through one-way, two-way or complex system links, amplifies efficiency and improves operations across the board. Got a web of third-party systems to integrate? Infor ION can handle it, without disrupting your operations.

What is Infor ION

Infor ION is a next-gen middleware platform that connects your Infor LN or Baan system with other systems across your enterprise, in the cloud, on-premise or both. Rather than custom-coding every connection one by one, ION gives you a flexible, resilient architecture that simplifies how your ERP talks to the rest of your business, so you can integrate, upgrade and scale without disrupting what's already running.

Top Benefits of ERP Integration

- **Real-Time Data Access** – Ensure instant, accurate updates, from inventory counts and KPIs to customer orders and accounting.
- **Reduced IT Burden** – No more custom-code chaos. Upgrade or replace individual apps without bringing down the entire network.
- **Boosted Productivity** – Eliminate double-entry and manual searches, so your team can focus on what matters most.

If your team is still managing a web of disconnected third-party systems, it's time to simplify. Crossroads RMC helps you harness the full power of your Infor LN or Baan system with seamless integration and scalable solutions built on Infor ION.

FAQ

What kinds of systems can you integrate with our LN or Baan system?

Just about anything your business runs, from tax, payments and CRM to warehouse, freight and document delivery. If you don't see a system on our list, ask. We've likely connected it before.

Do you build custom enhancements inside the ERP itself?

Yes. Rather than bolting on workarounds, we extend functionality within your system so it fits your processes and stays maintainable.

Will an integration survive our next upgrade?

We build with your roadmap in mind and document everything, so integrations and enhancements carry forward cleanly when you upgrade.

How do we get started?

A short conversation. We'll scope the work, outline the approach and give you a clear estimate before anything begins.

Integrations We've Built

Aleran
Avalara Tax
Management
Axya
Concur
Esker Accounts Payable
NAZDAQ B2Win Suite
PayTrace
PNC – AP Advantage
Salesforce
UPS / FedEx / DPD / DHL