



THE NEW & IMPROVED CROSSROADS

We're the same, only better! Two leading providers of enterprise software and services for manufacturers have merged to form Crossroads RMC. The merger gives manufacturers a unique advantage by offering an unequalled set of comprehensive products and services to support the optimization and integration of shop floor and warehouse with industry-leading ERP solutions. We believe this to be a worthy strategy that differentiates us from our competitors. Crossroads RMC *Widens Your Expectations.*

See for yourself at www.crossroadsrmc.com. Our new web site and image reflects our vision of the future and illustrates our uniqueness among others in our industry.

Typical benefits of MES are:

- Improved on-time delivery
- Better manufacturing efficiency
- Increased manufacturing capacity
- Lower inventory & labor costs
- Decreased downtime

DO YOU FEEL THE PAIN?

Solution: MES - *The Missing Link Between Lean & ERP*

Why would you consider installing a manufacturing execution system?

- ✓ Do you need to minimize your inventory?
- ✓ Would being able to collect real-time production status via dashboards appeal to you?
- ✓ How about reducing downtime and waste?
- ✓ What if you could know the actual costs associated with production efficiency, waste, downtime, and indirect labor?
- ✓ How would this improve your manufacturing efficiency?

Q What production efficiencies will I gain by installing MES?

A "Major improvement to our bottom line is the end result of this implementation. Crossroads MES is a valuable efficiency and cost reduction tool that improved our on-time delivery, lowered inventory and labor costs, and provided us with real-time information to make more informed decisions. -Plant Manager - South American Manufacturer

To find out more about Crossroads MES contact us today!



Widen Your Expectations

RMC³ DATA COLLECTION RELEASE 4.1

Crossroads RMC is pleased to announce the latest release of our RMC³ Data Collection software suite, version 4.1! We are constantly adding product improvements and new features, based in part on requests and feedback from our customers, as well as internal product development.

Some of the most visible enhancements in this new release are in the Command Module, the graphical administration and monitoring piece, but all of the components have been upgraded. Below are a few highlights of what you can do with version 4.1:

- Access all of the Command Client information via right-clicking, instead of going to different tabs (for Live View, License, Parameters, and Configuration).
- Find what you need faster and easier, with improved Command Client navigation.
- Schedule starts and stops of DDC Server via Command Server.
- Recover better from power outages or other unexpected shutdowns, with enhanced RMC³ Local.
- Close inactive (but still connected) RMC³ Bclients with a new variable, saving RMC³ licenses. This is also great for Windows Mobile devices, to ensure clean connections after the device has been in suspend mode.
- Troubleshoot more easily, with numerous logging improvements with RMC³ Host and Local.

And there are many more. All of these upgrades are available at no charge to customers with a valid support and maintenance agreement. RMC³ customers will receive release notes and upgrade instructions in May.

For RMC³ customers on version 3.1 or 4.0, the middleware upgrade is simply a matter of replacing files. Customers moving from 3.0 to 4.1 will also need a new RMC³ license file, but otherwise, it's the same as upgrading from 3.1.

Please let us know what you think about this release, and what else you would like to see included in future releases. Feel free to contact Support (support@crossroadsrmc.com) for more information about what's new, or if you have any questions or comments. We always welcome feedback.

How Does Crossroads RMC Widen Your Expectations?

- The ability to extend the power of your ERP and greatly improve your overall business performance.
- The ability to build additional value by getting more from your shop floor system data.
- The ability to get better Service with instant online feedback to optimize product management accountability and implementation processes.
- The ability to expect more from your Baan & ERP^{LN} Consulting by providing the most experienced, best-in-the-industry consulting professionals.
- The ability to leverage your ERP investment, provide greater visibility and control on your shop floor and reduce overall operational inefficiencies.

WORKSHOP SCHEDULE FOR 2ND HALF OF 2008

Our mission is to make you more successful in the use of your ERP system. With that goal in mind, we have developed a series of workshops covering a variety of topics to meet the needs of our customers. These workshops can be held at your location, or in our facility, and can be standard or custom to meet your needs.

Take a look at our current schedule...

| | | |
|-----------|-------|---|
| July | 15-16 | Easy SQL |
| | 30-31 | Product Configuration |
| August | 19-20 | MRP / MPS Overview |
| | 27-28 | Data Collection: System Setup & Configuration |
| September | 16-18 | Baan Reports 1 & 2 |
| | 24-25 | Logistics From a Financial Perspective |
| October | 14-17 | ERP ^{LN} Enterprise Studio |
| | 20-21 | Baan Financial Integration |
| November | 11-12 | Exchange for Baan IV & V |
| | 17-18 | PCS Projects |
| December | 8-9 | Programming with APIs |
| | 10-11 | QMS Overview |

THE BIG EASY OFFER... CROSSROADS RMC & MICROSOFT ROLL OUT AMAZING DEAL

The Big Easy Offer

Let's just say this is big. Really BIG! If you are looking for the best opportunity to purchase Microsoft products like SharePoint, Exchange Server, SQL Server, etc., **The Big Easy Offer** is a promotion you should consider.

This is the best time to buy the latest Microsoft technology you'll need to run your business, update your infrastructure and get money back to spend on additional services and products!

Here's how it works:

- Purchase qualifying Microsoft products through Crossroads RMC before **June 27, 2008**.
- Receive a subsidy check made payable to Crossroads RMC which you can use towards the purchase of additional products, hardware and services.

Find out how Microsoft Financing with **Smart Pay** can help you get these customized IT solutions without burdening your budget.

Today is the day to call Crossroads RMC for more information about financing and The Big Easy Offer.

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